



Letter of Recommendation:

MetroLASER Inc. has been using the DataConnection System for over six years. We have gone through many phases of the company; first with International Electronic Tracking Inc. out of Florida and now with Electronic DataConnection Inc. out of Illinois.

We have found that the system saves us time by automatically collecting our meter readings, alerting us to equipment failure and maintenance schedules. This allows our technicians to be proactive in providing service to our customers.

Converting our accounts to a Cost per Copy Service plan has increased our revenue and locked in our customer. They no longer are concerned with bidding for parts, service or toners. Plus they love the alarm button on the DataConnection box. They push the button and leave the rest to us.

Installation of the boxes is fairly simple. The key is how we program them to meet our cooperative needs.

We would highly recommend the DataConnection System to anyone that is collecting meter readings manually or trying to keep track of equipment in the field. You can't beat it for convenience and providing top-notch service to your customers.

Sincerely,

Ray Hendricks
MetroLASER Inc.